

March 21, 2004

To Michael Kalles,

I am writing this letter to give you some feedback on one of your sales representatives Hannah Math Slan. After spending 6 months with another real estate agent, my husband and I decided that we needed a change. We were buying our first home and the process was very discouraging until we were put in touch with Hannah. She started sending us information and brought us up to date overnight by sending listings from the past few months. It was obvious that she understood what we were looking for. In less than one week she found us the house of our dreams despite the fact that we didn't know that a back split would be perfect for us. She was able to arrange for us to be the first to view the property. Before we knew it, she helped us make an offer. Her ability to negotiate on our behalf and close the deal was amazing. Throughout the process she was confident and professional. Although we hardly knew Hannah at the time, we felt that we could trust her and that she had our best interests at heart. She made the entire process as easy as possible and for that we are greatly appreciative.

Once all of the papers were signed, Hannah's involvement did not cease. She arranged for the inspection and later the removal of an oil tank. She was a constant source of information and support. Even when she became sick, she continued to check up on us. Her assistance and expertise were invaluable. Thanks to Hannah we have a home.

We are eternally grateful for her help and will be proud to pass on her name and your organization to all our friends and family.

Sincerely,

  
Lisa and Eryn Sone

Dear Hannah,

Thank you so very much for the lovely house warming gift. We are so touched at how thoughtful it was! It has been hung in a prime spot between the living and dining room, and it looks spectacular.

Thank you again for making our first venture into home ownership a happy and seamless process. We look forward to having you and John over very soon.

lots of love,  
Dana & Steve

Sept. 3

Dear Hannah:

We can never

thank you enough

for your help with the

traverse - all your hard

work and good

humour. love & hugs

Mommy xoxo

Mary Robette

Dear Hannah  
Just a short note to thank you for the great  
house warming gift.

Here and I truly appreciate all the work you  
did finding us a new home in such a large city  
and with a limited budget. But you did it! We  
are really happy. The place is great, everything  
is great! And best of all we made a new friend.  
We will not hesitate to give you name anytime  
someone needs a reactor.

Let's keep in touch and I'll call you to have  
lunch in the next few weeks. (Expect my call the  
week of November 15 - things are just a little crazy until  
then).

Again thanks for everything  
Debra + Steve.

**ALLAN R. GREGG**  
76 LOWTHER AVENUE  
TORONTO, ONTARIO M5R 1C9  
Ph (416-922-9893) Fax (416-922-8439)

February 22, 2001

RE: HANNAH MATH SLAN

TO WHOM IT MAY CONCERN:

Please accept this letter of recommendation on behalf on Hannah Math-Slan.

I have had the good fortune to know Hannah over the last decade, first as a social acquaintance and more recently as my Real Estate Agent. Indeed, I am happy to report in this latter capacity, she has grown from an acquaintance to a friend.

Hannah is nothing if she is not capable. She possesses a rare combination of shrewdness, decisiveness, consideration and kindness. She knows how to close a deal; when to be tough and when to compromise. Perhaps even more uncommonly, Hannah sees her job in more than simple commercial terms. In my case, she took a deep and abiding interest in my family, needs and welfare and integrated this perspective in the task of assisting me in selling one home and finding another.

As if this is not enough qualification, Hannah also happens to be an exceptionally fine human being. She has a wicked sense of humour and fun and is impossible not to like. At the same time, she is extremely refined and can move in any and all circles of society. In short, she has it all – poise, confidence, charm and intelligence.

Needless-to-say, I would recommend her to you, without qualification.

April 12, 2000

Dear Hannah,

I want to thank you again, so much, for all the work you've done to help us sell our house. You are a wonderful agent and friend.

This time of transition has been difficult. Your steady kindness, determination, and reassurances have given me strength when I've needed it. I am very grateful for all you've done, and continue to do.

A little gift will be coming to you - with any luck by the end of June. Just a token of my appreciation, a subscription to Victoria Magazine. (You said you liked it.)

See you soon I hope!

Robin XO

Robin Blackburn

**hslan**

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**From:** "Greg Wood" <gwood@tenniscanada.com>  
**To:** "hannah math slan" <hslan@trebnet.com>  
**Sent:** November 22, 2004 2:52 PM  
**Subject:** Reference

Hannah,

Jennifer left me a message with her questions. I left her a message back. I told her you did an outstanding job in 3 areas: (1) Professional approach to convincing me to re-list my place after it did not sell with previous agent; (2) Results - got the job done at the price I was looking for; (3) Results/negotiation - did a great job finding a place I wanted and negotiating a great price.

I used a lot more adjectives, but indicated your professionalism and dedication were A1, you went beyond call of duty and I endorse anyone to hire you to sell or find realestate.

I hope this helps.

Greg

*Client gave me reference for a prospective client.*

24/11/2004

Sept 2004.

Dear Hannah,

We truly appreciate all your assistance with finding our first "home" together!

It's been a pleasure getting to know you and we look forward to working with you in the future. Additionally, thank you for the thoughtful housewarming gift.

Your friends,

Michael & Lila

...and thanks again!

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Michael Barry + Lila Karim